



Reed Bowlby
9271 Park Meadows Dr.
Lone Tree, CO 802124
June 27, 2008

Dear Sir or Madam:

Grazio Italian Grill and Bar retained Kim Hartig on a contract basis as our pre-opening/opening Training Consultant. In six short weeks she designed, implemented and directed our training program in order to successfully open our very first Grazio.

Kim is a very intelligent, driven and motivated individual. She is more than capable of directing an entire restaurant opening; meeting the needs of both hourly staff and managers. Kim gave input, advice & direction for hiring and staffing levels, designed the training program and implemented it effectively. She also created tools that we will be able to utilize in future expansion. By utilizing her expertise and direction, we stayed on task and were able to fully staff, train and open our restaurant on time.

As part of her responsibilities, Kim coached our junior managers and was able to give feedback to us in order to build a stronger team. She also aided our decision making through extensive industry knowledge. Once the restaurant was open, we continued to rely on Kim, as she conducted our Train-the Trainer class, ensuring continued success in our future training. I believe Kim is professional, delivers on time and has proven to be a resource we will use again and again.

If you would like additional information about Kim, please call me at 303-227-0076.

Sincerely,

Reed Bowlby
Owner - Grazio